

2022 PUBLISHING REVENUE for BSA JOURNALS – Feb 2023

APPS

APPS reversed its 2 year drop in income, performing strongly in 2022 with an 64% increase in income over 2021. Rights continue to contribute a nominal amount to APPS revenue.

AJB

Subscription revenue

We saw a decrease in subscription income from licensing arrangements, primarily due to the shift away from traditional subscription models towards transformational agreements, in which revenue formerly used for subscriptions is now earmarked for open access publishing. A secondary cause of the decrease came from changes in foreign exchange rates. The overall decline amounted to about 13%, which is in line with what we saw across our journal portfolio. We did see a 10% increase in online subscription revenue for AJB, in which institutions chose to purchase a direct subscription. This bucks the trend across the portfolio, which has seen a decline in online subscriptions as well.

Non-subscription revenue

Copyright Agency, Digital Rights, and Pay Per View (PPV) all remained relatively flat. Backfile income dropped, which we would expect, given that last year's strong backfile showing was due to a large, one-time sale to China. Open Access saw a 73% increase, due to increased appetite for publishing OA as well as income from Wiley's transformational deals, which in 2022 were responsible for over 70% of AJB's Open Access income.

Total revenue (APPS and AJB combined) was \$835,789, from which a 50% royalty yields \$417,895. As your Guaranteed Minimum Income is \$430,000, which we have paid in advance, there is no further payment to be made.

Applications in Plant Sciences 2022 Annual Account

	2021	2022
	USD	USD
Digital Rights	964	1,379
Open Access	18,946	31,166
Total Non-Subscription Revenue	19,910	32,545
Total Revenue	19,910	32,545
Gross Royalty	9,995	16,273
Net Royalty	9,955	16,273
Net payable value	9,955	16,273

Wiley and its associated subsidiaries will not accept any responsibility for the correct application and reporting of tax associated with the above payment. It is the responsibility of the payee to invoice for and account for any tax due.

American Journal of Botany 2022 Annual Account

	2021	2022
	USD	USD
'All Journals' License	301,741	228,395
Other Licenses	348,214	337,095
Online	74,836	81,989
- Total Subscription Revenue	724,791	647,479
Copyright agency	2,595	2,588
Digital Rights	16,034	17,658
Backfiles	112,576	38,285
PPV	2,913	2,651
Open Access	54,537	94,583
Advertising	390	0
- Total Non-Subscription Revenue	189,045	155,765
- Total Revenue	913,836	803,244
Gross Royalty	456,918	401,622
APPS Gross Royalty	\$9,955	\$16,273
Total Net Revenue	\$466,873	\$417,895
Advance Royalty	430,000	430,000
Amount to be paid	\$36,873	\$0

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